Message Text

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UNCLAS MOSCOW 14124

USDOC FOR BEWT/TPD AND BDC/T.J. JACKSON

MILAN FOR TRADE CENTER/WHITMAN

E.O. 11652: N/A TAGS: BEXP, UR

SUBJECT: INLEGMASH '76 EXHIBITION: JACKSON/POWERS VISIT

1. VISIT TO MOSCOW BY T.J. JACKSON OF USDOC AND RAYDON POWERS OF TEXTILE EQUIPMENT MANUFACTURING ASSOCIATION PROVED TO BE EXPREMELY USEFUL VEHICLE FOR OBTAINING INFORMATION ON SOVIET INTERESTS FOR U.S. PARTICIPATION AT INLEGMASH EXHIBITION. JACKSON, POWERS, AND DEPUTY DIRECTOR COMMERCIAL OFFICE, ACCOMPANIED BY CHAMBER OFFICIAL, CALLED ON MINISTRY OF LIGHT INDUSTRY AND MINISTRY OF MACHINE BUILDING FOR LIGHT, FOOD AND CONSUMER INDUSTRIES FOR EXTENSIVE DISCUSSIONS WITH SOVIET TEXTILE MACHINERY SPECIALISTS. POWERS PROVIDED SOVIETS WITH SEVERAL COPIES OF ASSOCIATION'S ANNUAL TRADE DIRECTORY AND OBTAINED COMMITMENT FROM SOVIET SIDE TO FURNISH AS SOON AS POSSIBLE SPECIFIC SOVIET PREFERENCES RE COMPANIES AND EQUIPMENT. JACKSON AND POWERS WILL PROVIDE TPD WITH FULL REPORT OF THEIR DISCUSSIONS.

2. POWERS WILL BE ATTENDING SEVENTH INTERNATIONAL EXHIBITION OF TEXTILE MACHINERY IN MILAN (OCTOBER 5-15) AND HE HAS PROMISED ABOVE MINISTRIES THAT HE WILL ARRANGE CONFERENCE BETWEEN AMERICAN EXHIBITORS -- MANY OF WHOM ARE CONSIDERING PARTICIPATION IN INLEGMASH -- AND SOVIET TEXITLE MACHINERY SPECIALISTS. UNCLASSIFIED

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PAGE 02 MOSCOW 14124 031729Z

MILAN EXHIBITION PROVIDES EXCELLENT OPPORTUNITY FOR SOVIET

SPECIALISTS TO INDICATE DIRECTLY TO POWERS TYPES OF MACHINERY THEY WOULD LIKE DISPLAYED AT INLEGMASH.

3. FOR MILAN. WE WOULD VERY MUCH APPRECIATE ASSISTANCE OF TRADE CENTER IN SETTING UP APPROPRIATE MEETINGS AND CONFERENCES BETWEEN POWERS AND AMERICAN EXHIBITORS ON THE UONE HAND AND SOVIET REPRESENTATIVES AND SPECIALISTS ON THE OTHER. WE UDNERSTAND THAT DEPUTY MINISTER OF LIGHT INDUSTRY L.G. BARABANOV AND THE MINISTER OF MACHINE BUILDING FOR LIGHT, FOOD AND CONSUMER INDUSTRIES V.N. DOYENIN WILL HEAD THEIR RESPECTIVE DELEGATIONS TO MILAN. POWERS WILL CONTACT WHITMAN UPON ARRIVAL TO DISCUSS ARRANGEMENTS.

4. COMMERCIAL OFFICE BELIEVES THAT ADVANCE VISIT BY POWERS AND JACKSON PROVIDES EXCELLENT EXAMPLE FOR FUTURE SOVIET EXHIBITS AND WE WOULD PROPOSE THAT IT BE MADE REGULAR FEATURE OF TPD PLANNING FOR SOVIET SHOWS. WE APPRECIATE USDOC ASSISTANCE.

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